

JESSE F. ALI

144-0055 Tokyo-to Ota-Ku Nakarokugou 2-45-9 AI KAMATA 310 • 090.8517.5868 • j@jesseali.com

Yayoi Ikeda
Amazon Japan G.K.

Dear Yayoi Ikeda,

My name is Jesse and I started tech testing as a 7 year old with a portable tape recorder. I successfully used the headphones as a microphone and started recording all types of sounds. Limitless possibilities surrounded me.

I immediately knew I wanted to be a "Content Test Specialist" when Kosuke Yabune, my friend since 2013, said he was vacating his position. I choose jobs that can maximize my self development, and help others do the same. Take a peek at my 396 title audible library, and you will promptly see that I am truly a self development, marketing, and leadership maniac. A flex schedule provides leverage to maximize my self development journey, and in turn allow me to use my most creative energy peaks to delight amazon customers.

My greatest skill lies in interpersonal relationships. I thrive as a leader, and I respond positively to constructive feedback. I respect teammates regardless of position or background, and strive for smooth integration with the team, rules and practices. As a head teacher, enforcing rules and facilitating such integration has been a large part of my job. My relationship skills span professional and personal realms. Professionally I help new co-workers thrive in Japan, their workplace, and to overcome culture shock. In the personal realm, I have a near perfect success rate guiding friends (who follow my advice) to save their failing romances. I am currently writing a book on this topic.

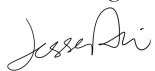
- Creativity: My company's employee response compliance increased by 34% when I added convenience store print codes for pertinent forms to reminder emails.
- Positive Influence: The share house shadow boxing exercise and resistance training groups that I created grew to 32 members. Many reached their fitness goals within 3 - 5 months.
- Management: Beyond managing my team as a head teacher, I volunteered to design and oversee a successful online productivity group of 15 employees. The outcomes that the group experienced revealed shocking results. Resolution of writers block, finishing more in less time, and the completion of large "to do" lists became commonplace.
- High Performance: I am fanatical about health, so I am almost always fully charged and ready to perform.

I am ambitious, and in unusual ways. I am not trying to get my foot in the door at Amazon. I am trying to publish my book and find my life partner, and the Content Test Specialist position provides a schedule to do so. Should I be hired, my goal at Amazon is to be a great content test specialist, which I imagine will take time. I want to constantly improve my skill as a specialist on your team, earn the trust of you and your team, and deliver exceptional performance. I am eager to learn all about your goals and take action on them as soon as possible.

I am an extremely motivated person, but hearing about this position lit a motivational fire in me like none I have experienced before. I really want this job. I want to perform for you, and I am extremely excited about the opportunity to interview with you. I hope to hear from you soon at 090-8517-5868 or at my email: j@jesseali.com. For your connivence, I will follow up with you in a week.

Thank you so much for taking the time to consider me joining your esteemed team.

Kind Regards,



Jesse Ali

email: j@jesseali.com

phone: 090-8517-5868s

resume website: <https://jesseali.com>

JESSE F. ALI

[Online Resume](#) 144-0055 Tokyo-to Ota-Ku Nakarokugou 2-45-9 AI KAMATA 310 • 090.8517.5868 • j@jesseali.com

NATIONALITY

USA

EXPERIENCE

INTERAC CO. LTD., Yokohama, Japan APR 2015 – PRESENT
HEAD TEACHER, ALT, TRAINING FACILITATOR

- Manage and cultivate my own group of 12 professional English Teachers
- Present live research lessons and their results to the Yokohama Board of Education
- Find group member teaching issues and instruct replacement actions/activities
- Create and manage a fun, cooperative, and growth oriented team “Limitless ALTs”

CLOUD STAR GATE CO. LTD., Tokyo, Japan APR 2014 – MAR 2015
WEB DEVELOPMENT MANAGER

- Identified and corrected Wordpress core/theme/plugin/coding incompatibilities
- Searched for and eliminated security issues on Wordpress backend and server side
- Consulted on marketing and online social presence campaigns
- Performed Keyword research and website analytics to improve metrics

JESSE ALI WEB DEVELOPMENT. California, USA APR 2012 – MAR 2014
FREELANCE WEB DEVELOPMENT

- Developed Marketing focused websites for small business and Authors
- Integrated website payment systems, membership systems, and protected downloads
- Created and integrated Email Marketing/Customer retention systems
- Tested sites for errors, reported them, and recommended appropriate action steps

INTERAC CO. LTD., Yokohama, Japan APR 2007 – MAR 2012
HEAD TEACHER, ALT, INDEPENDENTLY CONTRACTED TRAINER

- Instructed 5 to 6 fun and engaging 1st-6th grade lessons every weekday
- Managed an inclusive, motivated group and assisted members with work and living in Japan
- Identified classroom activities prone to promote bullying, and changed necessary components
- Memorably trained new ALTs during spring training as an ICT Trainer in 2008

AEON, Higashi Totsuka, Yokohama, Japan Feb 2006 – Mar 2007
English Instructor

- Instructed over 25 types of English courses with a focus on business English
- Interviewed prospective students to determine English proficiency and encourage sales
- Counseled current students to increase customer satisfaction and extra curricular sales
- Actively promoted Aeon Higashi Totsuka school and events on and off campus

FLETCHER JONES MOTORCARS, Newport Beach, California, USA Sep 2005 – Feb 2006
Warranty Specialist/ Assistant Business Development Coordinator

- Promoted to Warranty Specialist from Assistant Coordinator in one month
- Specialized in Selling Aftermarket Extended Service Contracts for Mercedes-Benz Vehicles
- Performed Data Management of all internet based prospective customers
- Managed 100% of cold calling operations for Extended Service Contracts

VECTOR MARKETING, Long Beach, California, USA Jul 2004 – Feb 2006
Field Sales Manager

- Personally sold over \$25,000 of kitchen cutlery in first 2 ½ months on the job
- Promoted 7 times to the position of Field Sales Manager in the same time period
- Actively participated in key staff meetings, training, and volunteer work
- Instructed new sales representatives in sales techniques and “warm” calling dormant customers

EDUCATION

UNIVERSITY OF CALIFORNIA, IRVINE

B.A.: International Studies

Sep 2000 – Mar 2005

INTERNATIONAL CHRISTIAN UNIVERSITY, Mitaka, Tokyo

Education Abroad Program

Jul 2001 – Jun 2003

ACTIVITIES

ALPHA KAPPA PSI BUSINESS FRATERNITY, Irvine, California

Active Member/Marketing Committee

Apr 2004 – Mar 2005

- Actively attended all chapter and national professional meetings and events
- Mentored aspiring actives during their assessment period
- Participated in the creation of new rules and chapter bylaws
- Marketed social and professional events on campus, increasing fraternity recognition

SKILLS AND HOBBIES

- Computers: Photoshop, Audiobooks, Wordpress, HTML, CSS
- Language: Native English Speaker Fluent in Conversational Japanese
- Web Design and Marketing: email marketing, YouTube and Facebook Ads
- Reading: Self improvement, business, influence, marketing, and fantasy books
- Personal Training: Volunteer for friends and family (strength training)

Please visit my online resume at jesseali.com